

[ CASE STUDY ]

# Airbus

Unifies Global Security
Operations on One Platform



**AIRBUS** 



# Disparate Systems, Rising Risks

Airbus had long managed security incidents across Europe via **multiple**, **disconnected reporting systems**—a fragmented approach that struggled to keep pace with evolving threats and the demands of a global enterprise.

#### To modernize, they needed a unified solution that would:

- Seamlessly connect agents, supervisors, and executives across all sites
- Provide real-time reporting, geo-localization, and lone-worker protection
- Respect stringent data sovereignty rules (e.g. European storage)
- Be backed by a vendor willing to act as a long-term partner

As **Michel Soto**, **Corporate Security Project Manager**, put it:

"It was only manageable up to a point when we were doing things manually. We knew as we took on bigger clients that we needed programs in place that could do things for us instead."

#### **AIRBUS**





## A Rigorous, Hands-on Process

Airbus ran an extensive RFP and proof-of-concept phase, testing multiple solutions at various European sites.

#### What differentiated Trackforce:

- Onsite presence across Airbus locations during POC
- A dedicated point of contact from the Customer Success team through deployment
- Willingness to adapt and integrate with Airbus' operational needs

Michel Soto, Corporate Security Project Manager at Airbus explains:

"Trackforce made the difference by accompanying us to all our European sites ... committing to dedicating a focal point ... throughout the deployment."

"As each site had its own particularities, Trackforce proposed innovative solutions or developed features to adapt to our field challenges."

The engagement didn't stop at implementation—Trackforce provided **ongoing staff training** and on-the-ground support.





### Efficiency, Cohesion, Savings

#### **Unified Operations on a Single Platform:**

Today, Airbus runs a consolidated security ecosystem that links guards, supervisors, and leadership under one global platform.

#### **Tangible Benefits Realized:**

- Improved efficiency & productivity
- Cost savings via retirement of legacy systems
- Global coverage through integrations with other management tools

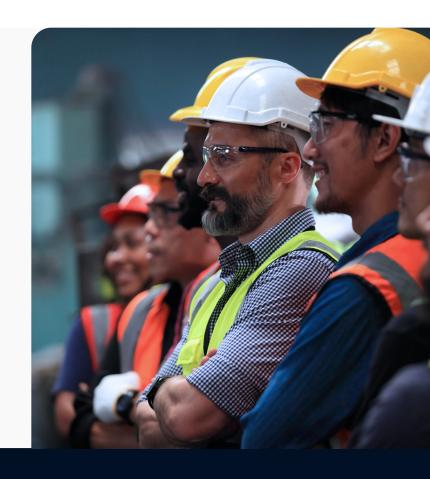






Features such as real-time reporting, geo-localization, and lone-worker monitoring are now standard safeguards embedded in everyday operations.

By shifting to Trackforce, Airbus not only streamlined operations but also reduced overhead and enhanced global oversight.





# Ready to Transform Your Security Operations?

Trackforce's award-winning platforms—GuardTek and TrackTik—are trusted by organizations worldwide to modernize and optimize security.

Contact us to explore how your team can benefit.



**REQUEST A DEMO**